BIYAHEKO

PARTNERSHIP PROPOSAL

Direct Agent

Your own travel agency, with Biyaheko behind you.

For: Solo travelpreneurs and small agencies who sell directly to their clients.

Prepared for	_____
Date	November 2026
Prepared by	Precious Clavo, COO/CFO · Biyaheko Philippines Corp.
Contact	customercare@biyaheko.com · join.biyaheko.com

Prices are VAT-inclusive and effective November 2026. Your price is locked once you sign; later price changes apply only to new partners.

Why Biyaheko

Biyaheko has served Filipino travel agents since 2012. We are a B2B travel platform: you sell to your clients under your own agency name, and we give you the products, the booking tools, the training and the support behind you.

Since 2012
Serving Filipino travel agents

#1 2GO agent
Seven years running

7 AM – 2 AM
Customer Care, Monday to Sunday

What you can sell

Where	Products
BK Booking Portal	Flights (domestic and international), 2GO and Starlite ferries, hotels (FIT or groups), travel insurance. Book-and-buy.
BiyahekoMatik	OceanJet ferry (confirmed booking by email within 60 minutes), outbound FIT and group tours, domestic tours, visa assistance, inbound and custom trips. If a package is not in the app, request it and we build it.

How we support you

- **BK Customer Care:** an assigned team for every agency. You see who handles your case, and you can rate them.
- **BK On-Demand Training:** lessons, quizzes and certificates on the platform, BiyahekoMatik, Super POS and Customer Care, anytime.
- **Agent Wallet:** top up by bank deposit, GCash, Maya, PayMongo or remittance; we verify it.
- **Live sessions:** BK Monthly Huddle (last Wednesday of the month, 2–5 PM) and BK Supplier Spotlight with our suppliers.

Your Direct Agent package

₱24,999	₱19,999	₱5,000
One-time, for 3 years (VAT-inclusive)	Member price for existing Biyaheko agents	Wallet credit for your first bookings, included

What's included

- BK Booking Portal access, with your own Terminal ID
- BiyahekoMatik: packages, your commission shown before you quote, quotes to clients under your agency name
- BK On-Demand Training, BK Media (ready-to-post images and videos) and BK Customer Care
- ₱5,000 wallet credit
- Facebook Community and Messenger Channel
- BK Supplier Spotlight and BK Monthly Huddle live sessions

How you earn

- **Your own markup:** how much you add to your client's price is your decision, on every product, and you keep it. The table uses an example of ₱100 per hotel night, ₱100 per domestic flight segment and ₱300 per international passenger.
- **Already in your cost:** Biyaheko's markup of ₱200 per hotel room per night, ₱100 per domestic flight segment and ₱350 per international passenger is included in the Agent Net Price you see. Nothing is added on top.
- **Supplier commissions passed to you:** 2GO ₱200, Starlite ₱65, OceanJet ₱100 per passenger; domestic tours ₱500 and international tours US$10 per passenger; 60% of the insurer's commission on travel insurance.
- **Your own service fee on visa assistance,** shown separately to your client.
- **Referral fee** when you refer new agents: 15% of the package until December 31, 2026 (fixed ₱50,000 for a Master Agent, ₱100,000 for a Whitelabel), 5% from January 1, 2027. Terms apply.

Sample earning computation

Three sample months. Hotel and flight lines use an example of your own markup (you decide the real amount); ferry and tour lines use the Annex commissions. Quantities are room-nights, segments or passengers in one month.

Product	What you earn	Qty	Conservative	Qty	Base	Qty	Strong
Hotel room-nights	Your markup, e.g. ₱100 per night (you decide)	12	₱1,200	30	₱3,000	75	₱7,500
Domestic flights	Your markup, e.g. ₱100 per segment (you decide)	10	₱1,000	30	₱3,000	80	₱8,000
International flights	Your markup, e.g. ₱300 per passenger (you decide)	2	₱600	6	₱1,800	15	₱4,500
2GO ferry	₱200 per passenger (commission)	6	₱1,200	20	₱4,000	50	₱10,000
Starlite ferry	₱65 per passenger (commission)	0	₱0	4	₱260	10	₱650
OceanJet ferry	₱100 per passenger (commission)	4	₱400	10	₱1,000	30	₱3,000
Domestic tours	₱500 per passenger (commission)	2	₱1,000	8	₱4,000	20	₱10,000
International tours	US$10 per passenger (≈ ₱580 at ₱58/US$)	0	₱0	4	₱2,320	10	₱5,800
Total per month			**₱5,400**		**₱19,380**		**₱49,450**
Total per year			**₱64,800**		**₱232,560**		**₱593,400**

₱19,380/mo
Base scenario, about ₱232,560 a year

4.6 months
To earn back ₱24,999 in the Conservative case

1.3 months
To earn back ₱24,999 in the Base case

Please read

This is a sample computation for illustration only. Your actual earnings depend entirely on your own sales and work. Biyaheko does not promise or guarantee any income or return.

Figures are before withholding tax and before your own costs (staff, rent, marketing). Your own markup and Network Markup amounts are examples only: you decide them. Biyaheko's markup is already in your Agent Net Price. Commissions are earned only on issued, paid and not cancelled transactions, and are credited monthly to your wallet.

Not counted here, so real earnings can be higher: travel insurance commission, BiyahekoPay Super POS income, visa service fees and referral fees.

How to join

Ten steps, all on join.biyaheko.com. You can start today.

1. **Go to Join Biyaheko** and watch the self-paced presentation.
2. **Read the Agent Agreement and Operating Rules** (attached to this proposal).
3. **Pay the required fee** to the Biyaheko bank accounts on the next page.
4. **Upload your signed documents and proof of payment** on join.biyaheko.com (Step 4).
5. **Register your agency on the BK Booking Portal** with the same email and mobile you used for the upload.
6. **Create your BK account** (one account for all BK tools; they open once we approve your agency).
7. **Get verified and approved.** Our team checks your documents and payment.
8. **Start selling** on BiyahekoMatik and the BK Booking Portal.
9. **Keep learning and growing** with BK Academy, BK Media and Supplier Spotlight.
10. **Get supported** by Customer Care, the Community, our Channels and the Monthly Huddle.

Documents and how to pay

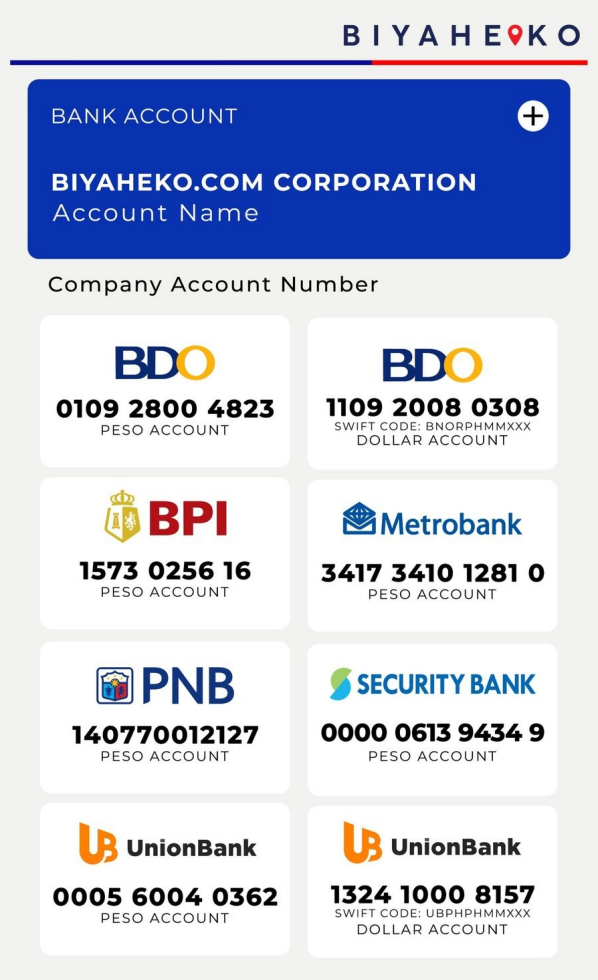
Documents attached to this proposal

- Biyaheko Agent Agreement (Schedule A: Direct Agent)
- Agent Operating Rules
- Markup and Commission Annex

The attached documents are the blank versions. On join.biyaheko.com you can enter your details first and download them filled in.

Pay to these Biyaheko accounts

Pay only to the Biyaheko accounts below, account name **BIYAHEKO.COM CORPORATION**. Never pay a person or a personal account. Keep your receipt: you upload it with your signed agreement.



Questions?

Email customercare@biyaheko.com, or tap the Customer Care bubble on join.biyaheko.com to reach a real person on the Biyaheko team.